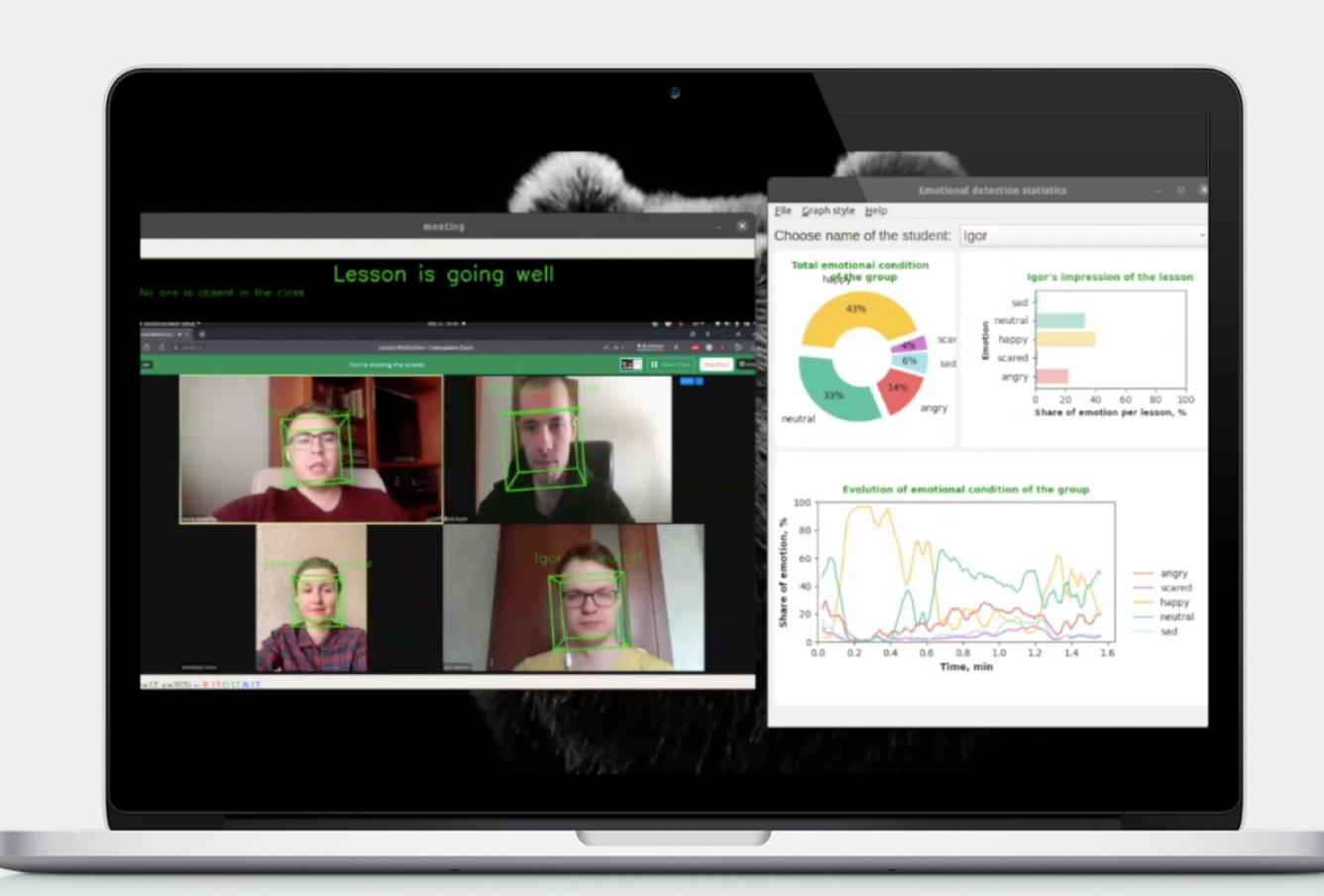
## simplesm

# Al-driven engagement management service

#### Company purpose



We help to improve educational process and academical results by analyzing non-verbal metrics with Simpleem AEI technology



AEI - artificial emotional intelligence

#### Problem



Engagement in online learning plays an important role\*:

1

2

3

Improve academic performance

Enhance students retention

Adapt LMS to remote teaching

There are no easy-to-use solutions to analyze engagement

#### Solution. Description



A cloud platform with Al-driven technology, where users can measure and analyze non-verbal skills and improve them

Save time and money

when hiring

Improve businessmetrics\*

when manage education

Increase productivity

when teach/study/work

<sup>\*</sup> For example: retention, NPS, LTV etc.

#### Why now?



Engagement becomes the most important criteria for business success because of the human capital and customer relations growing influence

Customer experience (CX)

defines a business success

Employee experience (EX)

is the new standard

Share of **satisfied** their talent management

3X the shareholder returns

18% increase in EBITA

2X greater ROIC

5% employees

<sup>5</sup> 

#### Solution. Use case



Engagement and satisfaction

define business success in

distance learning.

Implementation our solution to

online schools helps to achieve:

+10%

Academic performance

+35%

**NPS** 

+15%

Retention

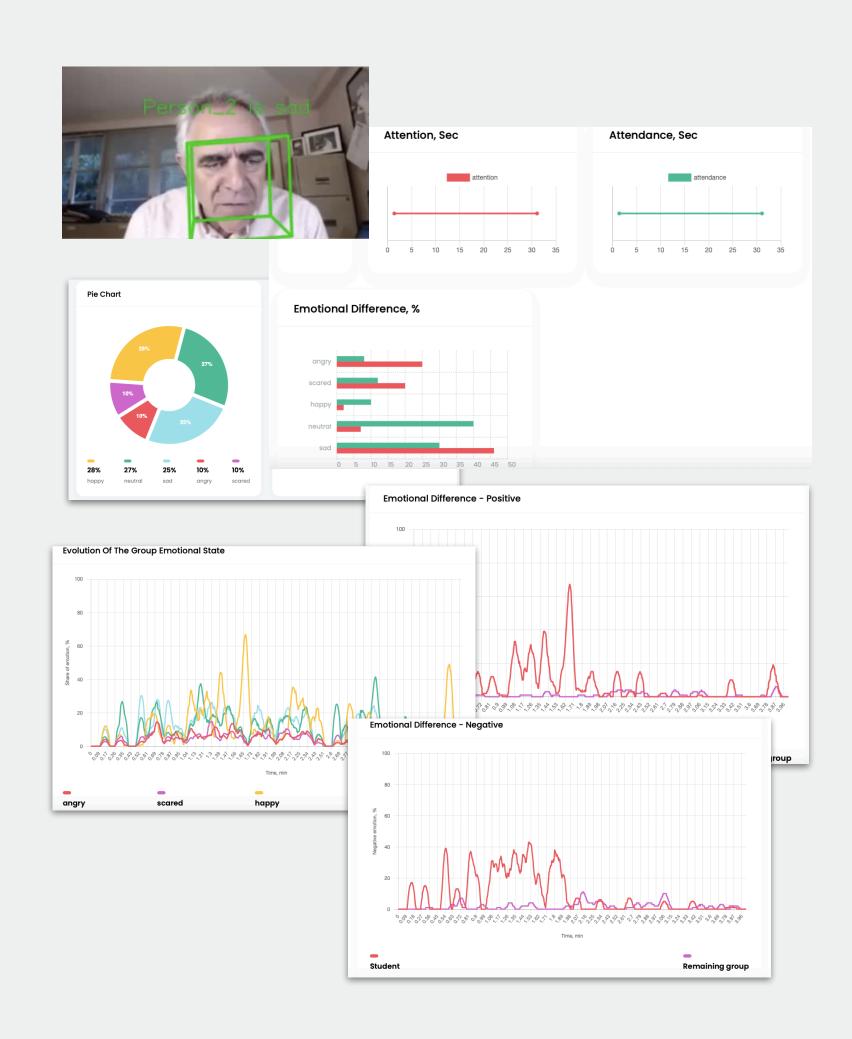
+21%

LTV

#### How it works?



- 1. A user uploads a video or recording of the online-meeting
- 2. Detect every person on video (face recognition);
- 3. Detect attendance;
- 4. Detect the emotional state of every person;
- 5. Detect attention of every person;
- 6. Compare engagement level between every participant and a total group;
- 7. Compare with results/KPI/business metrics and build correlations;
- 8. Show infographics and recommendations that help to improve the efficiency.
- 9. Our solution can be used autonomously (web-platform) or can be integrated via API.



## Competitors



	Simpleem	EDR* Services (Affectiva, NVISO, Noldus etc.)	Yva.ai	Motivation/survey tools (15five, Peopleforce, Culture Amp etc.)
Automatically	+	+	+/-	
Analyze non-verbal interactions	+	+/-		
Group and personal analysis	+		+/-	+/-
Recommendation System	+		+	+/-
Can be used for hiring	+			
Has special products for education	+			

<sup>8</sup> 

#### Contacts



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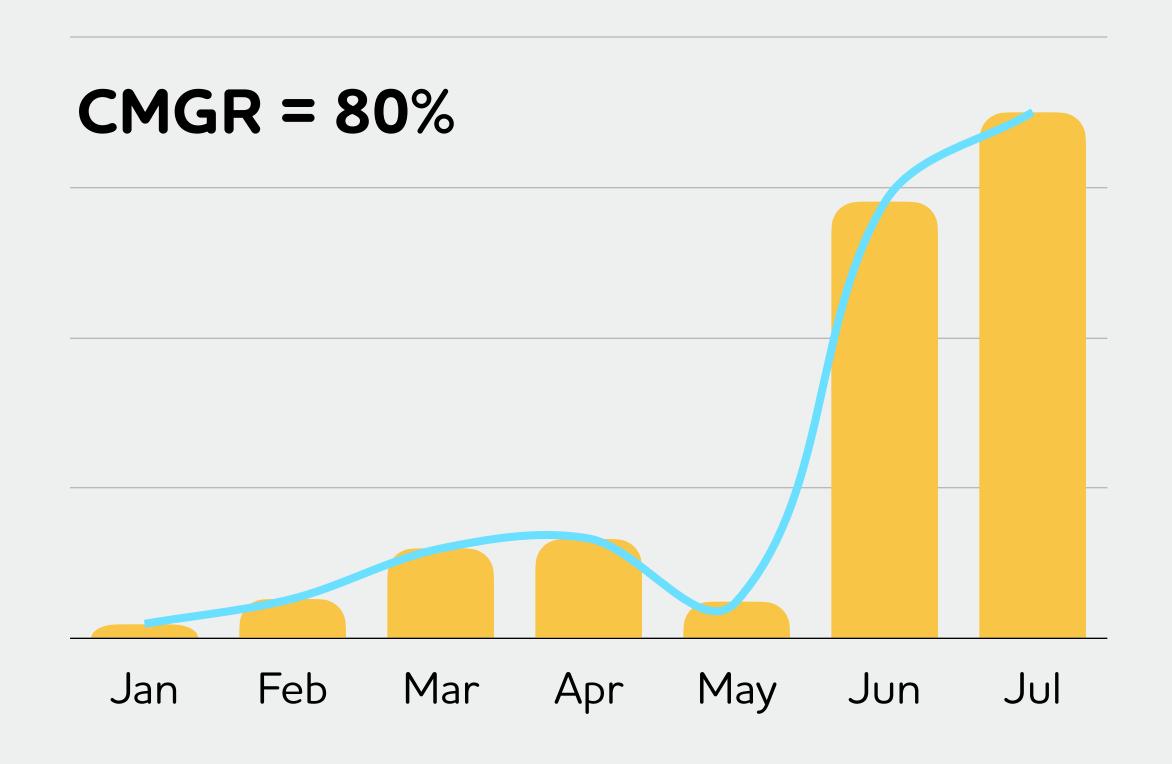
Website: <a href="https://www.simpleem.com">https://www.simpleem.com</a>



#### Traction



Start Jan, 2021



Raised \$200 000 (SAFE)

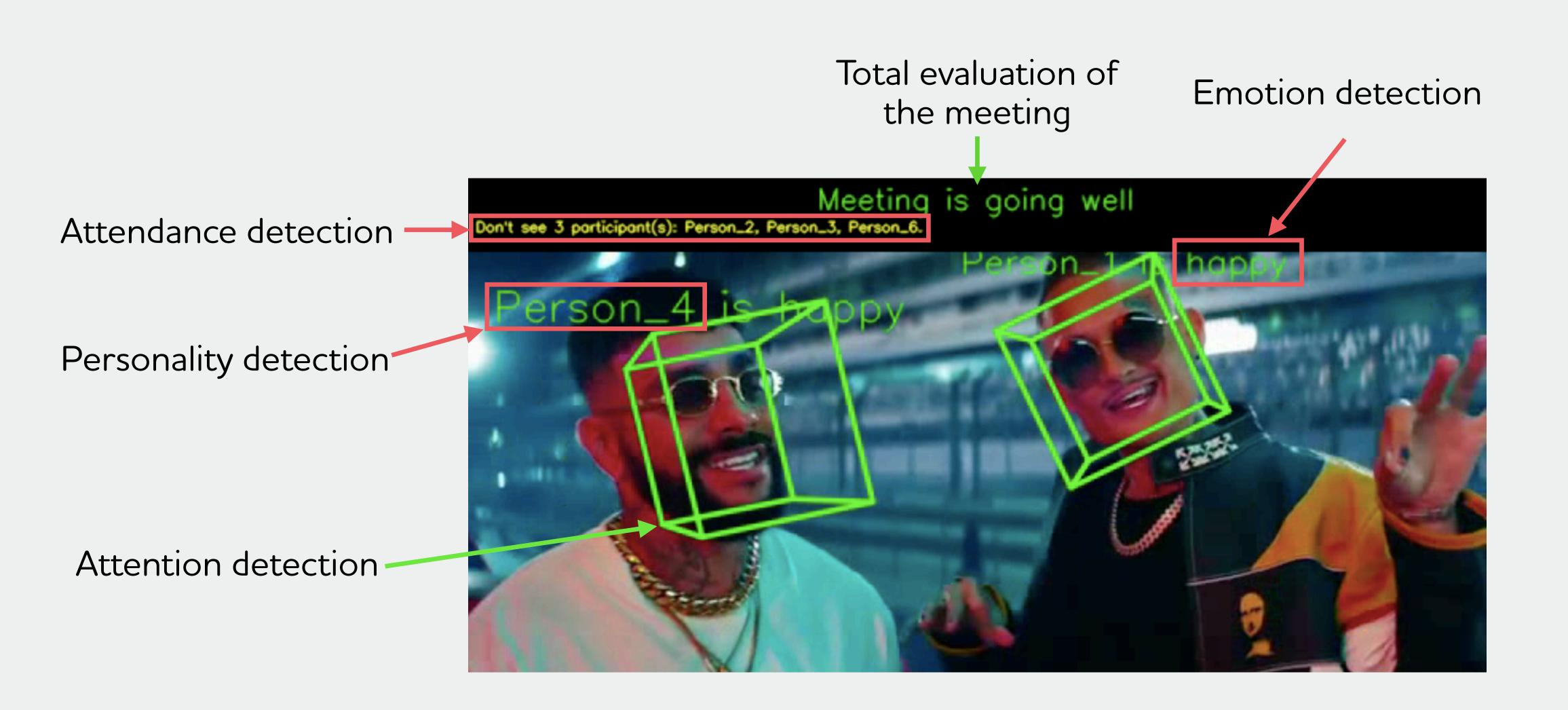
from JointJourney

Invitation to the interview

Berkeley S K Y ) E C K

## Technology. How it works





### Web-platform. Analysis and visualization



